

COMMODITIES SERVED

Retail Fuels	EIA Regular Gasoline, EIA Diesel Fuel
Wholesale Refined Oil Products	Heating oil, RBOB gasoline, Regional wholesale fuels, Red-dye diesel, ethanol, and bio-diesel, Asphalt, Local racks, Residual fuel oil
Crude Oils	WTI Crude Oil, Brent Crude Oil, Regional Crude Oil
Fossil Fuels	Natural Gas, Propane, Ethane, Coal, Electricity
Weather	HDDs, CDDs, precipitation, snow depth, snow fall, growing degree days (GDD), wind chill, wind speed, Min & Max temps, etc.
Alternative Risks	Fuel Surcharge Risk, Commodity-Weather Contingent, Hydro Power, Crop Yields, Streamflow
Plastics	Resins, Polyethylene, LLDPE, HDPE, Paraffin wax, etc.

INDUSTRY EXPERIENCE

<u>Segment</u>	<u>Hedgeable Products</u>
Construction	Asphalt, bulk fuel, retail fuel, weather
Greenhouse segment	Fuel surcharges, bulk fuel, retail fuel, natural gas and weather
Food Distributors, Growers and Processors	Fuel surcharges, bulk fuel, retail fuel, natural gas, electricity, PET, paraffin wax, and weather
Retailers	Fuel surcharges, natural gas, & electricity
Utilities	Fuel surcharges, bulk fuel, retail fuel, natural gas, and electricity
Manufacturing & Agriculture	Fuel surcharges, bulk and retail fuel, natural gas, and electricity
Carriers and Transportation Companies	Fuel surcharge program for their customers
Commercial and Retail Landscaping	Bulk fuel, retail fuel
Insurance	Bulk fuel, retail fuel, weather
Cable and Internet Companies	Bulk fuel, retail fuel
Busses and Transportation Services	Bulk fuel, retail fuel
Auto Dealerships	Direct retail fuel at the pump